



CASE STUDY

Barnfield Construction (UK) Ltd
Etchingham

BARNFIELD CONSTRUCTION

"The service from Knibbs is thorough and cost-effective. And they have never had a problem answering our questions in a language we all could understand!"

Julie Barnfield, Financial Controller, Barnfield Construction (UK) Ltd

At a Glance

- Barnfield Construction specialises in refurbishment and new builds
- Having outgrown its original, basic IT system, the company needed to upgrade
- Knibbs installed a new server and group of networked PCs and updated existing databases for maximum efficiency
- Barnfield has already seen a real return on its investment including:
 - Significant efficiency savings
 - Peace of mind that company records are recorded, secure and backed-up
 - A professional communications network ensuring all employees are in touch and up-to-date on important company information
 - Flexibility to expand storage capacity to meet future demand

Case Study

In its eight years of trading Barnfield Construction (UK) Limited has earned a reputation for quality new builds and refurbishments. Working principally for the public sector; specialising in New Builds for Housing Associations across London and the South East and substantial refurbishment work for the London Underground networks. The company's continued success and year on year increased annual turnover are due in no small part to a committed, hard working team who pride themselves on high class workmanship and an excellent understanding of their clients requirements.

Last October, the company moved lock, stock and barrel into new purpose-built offices. Barnfield realised its existing IT system was no longer suitable for the demands of the business and that the relocation provided the ideal opportunity to invest in a suitable infrastructure.

Barnfield needed a company they could trust for this project – one which was dependable, good value for money and efficient. The IT company they had used on other projects had unfortunately not been very reliable and so they decided to look elsewhere. Meeting Knibbs, they knew they had found the right IT partner for them. Julie Kelly, Financial Controller for Barnfield Construction, was put in charge of the project:

"After briefing Knibbs on what we needed they came back really quickly with a thorough and cost-effective quote. The team was so friendly and never had a problem answering our questions in a language we all could understand!"

In less than two months Barnfield had successfully taken over new premises complete with a new server and fully networked PCs. Now the company has:

- Peace of mind that all files are centrally held, secure and regularly backed-up
- An easy-to-use, centralised client and contractor database
- A networked filing system that the entire team can access
- Networked email to view diaries, schedule meetings and share important company information across the organisation
- Reassurance that the company has the IT capacity to expand as and when needed

Barnfield continues to use Knibbs for ongoing technical support, appreciating the team's ability to resolve any technical problems remotely and at lightning speed!

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